



Who Gets the Farm & When?

Farm Succession Planning Seminar
Presented by Elaine Froese

SESSION OUTLINE

Morning

- *Tools for talking about tough issues. Getting clear expectations, agreements and timelines.
- *Starting tough transition conversations. Piecing together the 10 vital plans.

Afternoon

- *How to decide who gets the farm when? Fairness for non-farm heirs.
- *Facing fears and finances. What founders need, what the next generation wants.

ABBOTSFORD
Friday, November 18
Quality Hotel & Conference
Centre

KAMLOOPS
Monday, November 21
Sandman Centre

KELOWNA
Tuesday November 22
Ramada Kelowna Hotel &
Conference Centre

NANAIMO
Thursday, November 24
Vancouver Island Conference
Centre

*Sessions run 10am-4pm

OUTCOMES

Producers/Growers

- Overcoming procrastination & barriers to succession planning
- Knowing the age needs that cause conflict
- Getting clarity of expectations with better communication tools
- Decreasing sense of overwhelm with expert team of advisors
- Defining timelines for action for certainty of agreements and next steps

Succession Planners

- Learning new language to clarify intent
- Understanding how emotion drives decisions
- Applying practical tools/assessments to tough issues
- Facilitating family meetings with action plans
- Adopting conflict resolution strategies
- Quickly assessing & act on the "undiscussabulls"

PLEASE NOTE: This is an educational seminar; the venue is not to be used for commercial purposes.

Visit www.bc4h.bc.ca to register!

Elaine Froese is a certified farm family business coach who helps farm families address and act on tough communications issues. Elaine is a mediator, and member of the Canadian Association of Farm Advisors (CAFA). She is widely known for her work and application of practical tools for conflict resolution and succession planning. To view her work, visit www.elainefroese.com.



Elaine's presentations will focus on the needs of both farm families and planners in the areas of communications and challenges associated with succession planning. Topics are tailored to bring these two groups closer together in terms of expectations, boundaries, and putting into practice proven tools for success.

